



Buyers:	*	04T	DRP
SKU #:	.	42	.

Replenishment Planner : Caleigh Feel

[Field Definitions](#)

**Wholesale Sales**

		Current Period			Year-To-Date		
		TY	LY	% Chg	TY	LY	% Chg
RSC Sales	Warehouse \$	<a href="#">\$29,766.04</a>	\$20,978.89	41.9	\$407,254.57	\$477,104.80	-14.6
	Bulletin \$	<a href="#">\$0.00</a>	\$0.00	0.0	\$0.00	\$902.12	-100.0
	Total RSC \$	<a href="#">\$29,766.04</a>	\$20,978.89	41.9	\$407,254.57	\$478,006.92	-14.8
	Total RSC Units	<a href="#">270</a>	413	-34.6	3,436	4,902	-29.9
DropShip (DS) Sales	D/S - Vendor Total \$	-\$19.69	\$639.18	-103.1	-\$16,334.39	\$24,155.91	-167.6
	D/S - Selected Buyers \$	-\$19.69	\$639.18	-103.1	-\$16,334.39	\$24,155.91	-167.6

	Current Period	Year-To-Date
OTIF	<a href="#">93.22</a>	<a href="#">76.79</a>
ASN = Receipt Qty	<a href="#">68.42</a>	<a href="#">94.31</a>
OTIF w/Backorders	<a href="#">93.22</a>	<a href="#">55.04</a>

Status	Legend
Platinum	>= 97%
Green	>= 95%
Yellow	>= 85%
Red	< 85%

**Service Level to Ace Retailers**

	Current Period			Year-To-Date			Annual Goal
	TY	LY	% Chg	TY	LY	% Chg	
RSC Each Service	68.0%	72.8%	-6.6	79.6%	85.9%	-7.3	95.8%
RSC Dollar Service	51.9%	67.0%	-22.6	80.2%	90.5%	-11.3	N/A
RSC Each Service (Total)	68.0%	72.5%	-6.2	79.7%	86.0%	-7.3	N/A
RSC Dollar Service (Total)	51.9%	63.3%	-18.0	80.5%	90.1%	-10.7	N/A

**Inventory Value**

	Current Period			Rolling 13 Mths Avg		
	TY	LY	% Inc	TY	LY	% Inc
End. Inventory \$	\$598,610.69	\$748,900.81	-20.07	\$736,730.21	\$858,448.96	-14.18
On Order \$	\$52,097.86	\$6,460.50	706.41	N/A	N/A	N/A
Close Out Inventory \$	\$49,342.30	N/A	N/A	N/A	N/A	N/A
Avg Inventory Turns	N/A	N/A	N/A	1.76	1.22	44.26

**SKU Count**

RSC Stock Articles (excluding cancelled items)	31
STOP Program	0
Ace Brand SKU	0
Discovery Assortment	Convenience 0
	Core 0
	Super 0
Non-Stock RSC Articles	0
DS Articles (excluding cancelled items)	ACENET Direct <a href="#">35</a>
Wholesale EJD Articles	0

**Shipping Performance Using ASN's**

Set Vendor Processing Days = 5	Current Period			Year-To-Date			Full Year
	This Year	Last Year	% Chg	This Year	Last Year	% Chg	2021
On-Time In Full(OTIF)	<a href="#">93.22</a>	100.00	-6.78	<a href="#">76.79</a>	73.55	4.41	<a href="#">20.29</a>
OTIF with Backorders Impact	93.22	95.18	-2.06	55.04	62.98	-12.61	11.48
Weighted Average Lead Time Days	17.78	16.47	7.95	** 21.27	** 21.16	0.52	** 20.74

\*\* Represents A Rolling 12 Months

Percentile(in eaches)	This Year					Last Year				
	25% Shipped	50% Shipped	75% Shipped	90% Shipped	95% Shipped	25% Shipped	50% Shipped	75% Shipped	90% Shipped	95% Shipped
Current Period: Days Late To Expected Ship Date	-1	0	0	1	8	-4	0	0	0	0
Year-To-Date: Days Late To Expected Ship Date	-3	0	2	14	25	0	0	4	4	8



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<u>Vendor Compliance</u>	Current Period	Year-To-Date
<b>Policy A Defective Claims only</b>		
# of Claims	0	0
\$ Value of Claims	\$0.00	\$0.00
Claims as a % of RSC Sales	0.00%	0.00%
<b>Certification</b>		
	<b>Compliance</b>	<b>Expiration Date</b>
Insurance Certificate	N	
Indemnification Certificate	Y	
Dropship Certified	Y	12/31/9999
<b>EDI Compliance - Current Period</b>		
	<b>Compliance</b>	<b>Count of EDI Doc's</b>
EDI 850 PO	Y	42
EDI 997 PO Acknowledgment	Y	42
EDI 856 Advance Shipping Notice	Y	28
EDI 810 Invoice	Y	32
Electronics Funds Transfer	Y	N/A

<u>Vendor Non-Compliance Offsets</u>	Current Period		Year-To-Date	
	Count	Dollar	Count	Dollar
Non-EDI Invoices(OBEDIQ)	0	\$0.00	0	\$0.00
EFT,VI Insurance(OBEFT/OBEFTR)	0	\$0.00	0	\$0.00
Total Damage Claims		\$0.00		\$0.00
Case Pack Chargeback (OCCP)	0	\$0.00	0	\$0.00
Price Chargeback(OCP)	0	\$0.00	0	\$0.00
Quantity Chargeback(OCQ)	0	\$0.00	4	\$2,490.93

**\*\* OBLs, OBBKO, and OBBOF Chargebacks have a 1-2 month processing lag**  
 For details; Please refer to the Vendor Assessments portal on [acehardware-vendors.com](http://acehardware-vendors.com)

<u>Negotiated Terms</u>	Negotiated Rate	Collected YTD
Standard Cash Terms	2% Net 60	\$13,237.31
Vistex Extraneous Allowance		\$6,744.94
New Store Allowance	N	\$0.00
Advertising Allowance	N	\$0.00
<b>Freight Terms</b>		
RSC Program	COL	SOUTH PITTSBURGH,TN; 2000#S
Drop Ship Program	PPDPPD MIN \$10,000	0
RSC Purchasing Vendor Minimum Setting	<a href="#">Details</a>	
Defective Policy	C	

<u>Accuracy and Completeness Measures</u>			Current Period		Year-To-Date	
Type	Measurement	Key	TY	LY	TY	LY
Invoice	Accuracy	Invoice Qty = ASN	71.05%	100.00%	94.79%	96.18%
		Invoice Qty = ASN = Receipt Qty	<a href="#">68.42%</a>	100.00%	<a href="#">94.31%</a>	96.18%
ASN	Accuracy	ASN = Receipt Qty	68.42%	100.00%	94.31%	96.18%
	Timeliness	ASN Create Date = Ship Date	<a href="#">86.21%</a>	61.11%	<a href="#">96.30%</a>	84.09%