



Buyers:	04T	DRP
SKU #:	42	.

Replenishment Planner : Tyler Brazel

[Field Definitions](#)

**Wholesale Sales**

		Current Period			Year-To-Date		
		TY	LY	% Chg	TY	LY	% Chg
RSC Sales	Warehouse \$	<a href="#">\$49,090.81</a>	\$37,830.57	29.8	\$549,710.22	\$445,085.14	23.5
	Bulletin \$	<a href="#">\$12.53</a>	\$8,413.01	-99.9	\$3,339.98	\$8,413.01	-60.3
	Total RSC \$	<a href="#">\$49,103.34</a>	\$46,243.58	6.2	\$553,050.20	\$453,498.15	22.0
	Total RSC Units	<a href="#">309</a>	552	-44.0	2,968	3,988	-25.6
DropShip (DS) Sales	D/S - Vendor Total \$	-\$1,177.02	\$144.92	-912.2	\$5,626.43	-\$16,189.47	-134.8
	D/S - Selected Buyers \$	-\$1,177.02	\$144.92	-912.2	\$5,626.43	-\$16,189.47	-134.8

	Current Period	Year-To-Date
OTIF	100.00	<a href="#">86.51</a>
ASN = Receipt Qty	100.00	97.87
OTIF w/Backorders	<a href="#">36.47</a>	<a href="#">59.18</a>

Status	Legend
Platinum	>= 97%
Green	>= 95%
Yellow	>= 85%
Red	< 85%

**Service Level to Ace Retailers**

	Current Period			Year-To-Date			Annual Goal
	TY	LY	% Chg	TY	LY	% Chg	
RSC Each Service	80.5%	90.1%	-10.6	79.0%	83.3%	-5.2	96.4%
RSC Dollar Service	87.2%	89.7%	-2.8	87.6%	80.6%	8.7	N/A
RSC Each Service (Total)	80.8%	89.6%	-9.8	80.6%	80.8%	-0.2	N/A
RSC Dollar Service (Total)	88.1%	78.8%	11.7	86.4%	80.0%	7.9	N/A

**Inventory Value**

	Current Period			Rolling 13 Mths Avg		
	TY	LY	% Inc	TY	LY	% Inc
End. Inventory \$	\$410,527.87	\$608,196.84	-32.50	\$508,560.16	\$725,906.83	-29.94
On Order \$	\$36,594.29	\$17,084.34	114.20	N/A	N/A	N/A
Close Out Inventory \$	\$146,633.46	N/A	N/A	N/A	N/A	N/A
Avg Inventory Turns	N/A	N/A	N/A	3.24	1.81	79.01

**SKU Count**

RSC Stock Articles (excluding cancelled items)	29
STOP Program	0
Ace Brand SKU	0
Discovery Assortment	Convenience 0
	Core 0
	Super 0
Non-Stock RSC Articles	0
DS Articles (excluding cancelled items)	ACENET Direct <a href="#">34</a>
Wholesale EJD Articles	0

**Shipping Performance Using ASN's**

	Current Period			Year-To-Date			Full Year
	This Year	Last Year	% Chg	This Year	Last Year	% Chg	2022
<b>Set Vendor Processing Days = 5</b>							
On-Time In Full(OTIF)	<a href="#">100.00</a>	83.06	20.39	<a href="#">86.51</a>	78.63	10.02	<a href="#">32.10</a>
OTIF with Backorders Impact	36.47	80.90	-54.92	59.18	61.10	-3.14	15.52
Weighted Average Lead Time Days	20.58	17.03	20.85	** 20.41	** 20.80	-1.88	** 21.17

\*\* Represents A Rolling 12 Months

Percentile(in eaches)	This Year					Last Year				
	25% Shipped	50% Shipped	75% Shipped	90% Shipped	95% Shipped	25% Shipped	50% Shipped	75% Shipped	90% Shipped	95% Shipped
Current Period: Days Late To Expected Ship Date	0	0	0	0	0	-6	-5	-1	5	5
Year-To-Date: Days Late To Expected Ship Date	0	0	1	3	50	-4	-1	2	14	18



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<u>Vendor Compliance</u>	Current Period	Year-To-Date
<b>Policy A Defective Claims only</b>		
# of Claims	0	0
\$ Value of Claims	\$0.00	\$0.00
Claims as a % of RSC Sales	0.00%	0.00%
<b>Certification</b>		
	<b>Compliance</b>	<b>Expiration Date</b>
Insurance Certificate	N	
Indemnification Certificate	Y	
Dropship Certified	Y	12/31/9999
<b>EDI Compliance - Current Period</b>		
	<b>Compliance</b>	<b>Count of EDI Doc's</b>
EDI 850 PO	Y	5
EDI 997 PO Acknowledgment	Y	5
EDI 856 Advance Shipping Notice	Y	4
EDI 810 Invoice	Y	4
Electronics Funds Transfer	Y	N/A

<u>Vendor Non-Compliance Offsets</u>	Current Period		Year-To-Date	
	Count	Dollar	Count	Dollar
Non-EDI Invoices(OBEDIQ)	0	\$0.00	0	\$0.00
EFT,VI Insurance(OBEFT/OBEFTR)	0	\$0.00	0	\$0.00
Total Damage Claims		\$0.00		\$0.00
Case Pack Chargeback (OCCP)	0	\$0.00	0	\$0.00
Price Chargeback(OCP)	0	\$0.00	0	\$0.00
Quantity Chargeback(OCQ)	0	\$0.00	13	-\$3,159.38

**\*\* OBLs, OBBKO, and OBBOF Chargebacks have a 1-2 month processing lag**  
 For details, please visit <https://lace.traversesystems.com>

<u>Negotiated Terms</u>	Negotiated Rate	Collected YTD
Standard Cash Terms	2% Net 60	\$15,680.30
Vistex Extraneous Allowance	2	\$14,619.59
New Store Allowance	N	\$0.00
Advertising Allowance	Y	\$5,150.00
<b>Freight Terms</b>		
RSC Program	COL	SOUTH PITTSBURGH,TN; 2000#S
Drop Ship Program	PPDPPD MIN \$10,000	0
RSC Purchasing Vendor Minimum Setting	<a href="#">Details</a>	
Defective Policy	C	

<u>Accuracy and Completeness Measures</u>			Current Period		Year-To-Date	
Type	Measurement	Key	TY	LY	TY	LY
Invoice	Accuracy	Invoice Qty = ASN	100.00%	94.19%	98.18%	94.16%
		Invoice Qty = ASN = Receipt Qty	<a href="#">100.00%</a>	94.19%	<a href="#">97.87%</a>	94.16%
ASN	Accuracy	ASN = Receipt Qty	100.00%	94.19%	<a href="#">97.87%</a>	94.16%
	Timeliness	ASN Create Date = Ship Date	<a href="#">100.00%</a>	79.17%	<a href="#">100.00%</a>	93.18%