

| Vendor ID | Vendor Name       |
|-----------|-------------------|
| 15420     | U S STOVE COMPANY |

|                           |   |
|---------------------------|---|
| OSO Reg Prog Member %     | % |
| OSO Special Prog Member % | % |
| Warehouse Pay Terms       | N |

|                     |                     |             |
|---------------------|---------------------|-------------|
| Freight-Warehouse   | Warehouse           | Collect - 0 |
| Freight-Direct Ship | Direct Ship Prepaid | - 10000     |

| Vendor Prep      | YTD Avg Lead Time |
|------------------|-------------------|
| 10 Business Days | 26 Business Days  |

| Policy A          | Claims     | Var to LY | % of Sales |
|-------------------|------------|-----------|------------|
| Full Year 2021    | \$ (2,916) |           | 0.68%      |
| Full Year 2022    | \$ (1,032) | -65%      | 0.22%      |
| Year to Date 2023 | \$ (907)   | 10%       | 0.84%      |

| Supplier Performance | Charges  | # of Charges | % of Sales |
|----------------------|----------|--------------|------------|
| 2022                 | \$ 3,707 | 4            | 0.80%      |
| 2023                 | \$ 1,238 | 3            | 1.15%      |

| Rebates      |               |      |
|--------------|---------------|------|
| Program      | Purchase Type | Rate |
| Advertising  | -             | -    |
| Functional   | -             | -    |
| RIF          | -             | -    |
| Incentive    |               |      |
| Purchases    | Purchase Type | Rate |
| Retro to \$1 |               |      |
| \$ -         | \$ -          | -    |
| \$ -         | \$ -          | -    |
| \$ -         | \$ -          | -    |
| \$ -         | \$ -          | -    |
| \$ -         | \$ -          | -    |
| \$ -         | \$ -          | -    |
| \$ -         | \$ -          | -    |

| Rebate Purchases | 2021      | 2022      | 2023 |
|------------------|-----------|-----------|------|
| Handled          | \$ 85,825 | \$ 9,488  | \$ - |
| DS               | \$ 5,310  | \$ 10,468 | \$ - |

| YTD Recap               | 2021       | 2022       | 2023       |
|-------------------------|------------|------------|------------|
| Handled Sales           | \$ 138,886 | \$ 128,908 | \$ 107,909 |
| Total Sales             | \$ 181,664 | \$ 154,524 | \$ 98,010  |
| Policy A Claims         | \$ (2,421) | \$ (822)   | \$ (907)   |
| Handled Sales Units     | 2,210      | 2,120      | 1,673      |
| Handled Sales (\$) CAGR |            | -7.2%      | -16.3%     |
| Average Inventory       | \$ 119,956 | \$ 153,026 | \$ 177,959 |
| Inventory CAGR          |            | 27.6%      | 21.8%      |
| Member Fill Rate        | 198.8%     | 174.5%     | 210.0%     |
| Vendor Fill Rate        |            | 95.8%      | 96.0%      |

| Year           | Average Inv | INV TURN | GMROI |
|----------------|-------------|----------|-------|
| 2021 Full Year | \$ 119,956  | 2.6      | 99%   |
| 2022 Full Year | \$ 153,026  | 2.0      | 72%   |
| 2023           | \$ 177,959  | 2.0      | 12%   |

| EDI           |          |           |                 |
|---------------|----------|-----------|-----------------|
| 810 - Invoice | 850 - PO | 856 - ASN | 860 - PO CHANGE |
| Y             | Y        | Y         | Y               |

| Financial Metrics    |           |           |           |           |           |           |           |           |           |           |           |           |            | YTD Total | Var to LY |
|----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|-----------|-----------|
|                      | Jan       | Feb       | Mar       | Apr       | May       | Jun       | Jul       | Aug       | Sep       | Oct       | Nov       | Dec       |            |           |           |
| <b>Handled Sales</b> |           |           |           |           |           |           |           |           |           |           |           |           |            |           |           |
| 2021                 | \$ 49,288 | \$ 31,678 | \$ 19,726 | \$ 14,502 | \$ 9,796  | \$ 13,896 | \$ 8,499  | \$ 22,042 | \$ 42,763 | \$ 98,403 | \$ 57,169 | \$ 64,235 | \$ 431,996 |           |           |
| 2022                 | \$ 35,472 | \$ 31,092 | \$ 17,303 | \$ 9,640  | \$ 12,625 | \$ 22,775 | \$ 17,882 | \$ 28,587 | \$ 54,549 | \$ 70,317 | \$ 98,006 | \$ 65,920 | \$ 464,169 | 7.4%      |           |
| 2023                 | \$ 35,419 | \$ 28,491 | \$ 23,087 | \$ 8,119  | \$ 6,930  | \$ 5,863  |           | \$ -      | \$ -      | \$ -      | \$ -      | \$ -      | \$ 107,909 | -76.8%    |           |

| Handled Sales Units |     |     |     |     |     |     |     |     |     |       |       |     |       | YTD Total | Var to LY |
|---------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|-------|-----|-------|-----------|-----------|
|                     | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct   | Nov   | Dec |       |           |           |
| 2021                | 625 | 542 | 307 | 226 | 183 | 327 | 135 | 352 | 798 | 1,035 | 688   | 824 | 6,042 |           |           |
| 2022                | 448 | 453 | 406 | 285 | 220 | 308 | 200 | 398 | 759 | 734   | 1,033 | 879 | 6,123 | 1.3%      |           |
| 2023                | 682 | 429 | 227 | 158 | 117 | 60  |     | -   | -   | -     | -     | -   | 1,673 | -72.7%    |           |

| Total Sales |           |           |           |           |           |           |           |           |           |            |            |           |            | YTD Total | Var to LY |
|-------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|------------|-----------|------------|-----------|-----------|
|             | Jan       | Feb       | Mar       | Apr       | May       | Jun       | Jul       | Aug       | Sep       | Oct        | Nov        | Dec       |            |           |           |
| 2021        | \$ 55,126 | \$ 41,059 | \$ 33,490 | \$ 21,686 | \$ 16,407 | \$ 13,896 | \$ 8,499  | \$ 26,395 | \$ 53,778 | \$ 137,107 | \$ 126,340 | \$ 72,978 | \$ 606,760 |           |           |
| 2022        | \$ 52,293 | \$ 31,927 | \$ 13,395 | \$ 21,589 | \$ 12,544 | \$ 22,775 | \$ 17,882 | \$ 27,262 | \$ 69,321 | \$ 104,203 | \$ 129,059 | \$ 74,693 | \$ 576,943 | -4.9%     |           |
| 2023        | \$ 22,402 | \$ 23,531 | \$ 22,972 | \$ 16,312 | \$ 6,930  | \$ 5,863  |           | \$ -      | \$ -      | \$ -       | \$ -       | \$ -      | \$ 98,010  | -36.6%    |           |

| Purchases |           |           |           |           |          |           |           |           |           |           |           |           |            | YTD Total | Var to LY |
|-----------|-----------|-----------|-----------|-----------|----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|-----------|-----------|
|           | Jan       | Feb       | Mar       | Apr       | May      | Jun       | Jul       | Aug       | Sep       | Oct       | Nov       | Dec       |            |           |           |
| 2021      | \$ 39,735 | \$ 13,031 | \$ 27,806 | \$ 38,240 | \$ 7,580 | \$ 36,572 | \$ 14,445 | \$ 7,805  | \$ 50,532 | \$ 37,674 | \$ 25,297 | \$ 49,725 | \$ 348,441 |           |           |
| 2022      | \$ 43,306 | \$ 19,948 | \$ 26,249 | \$ 14,535 | \$ 5,808 | \$ 10,613 | \$ 19,669 | \$ 35,309 | \$ 38,664 | \$ 64,945 | \$ 43,796 | \$ 44,591 | \$ 367,432 | 5.5%      |           |
| 2023      | \$ 25,312 | \$ 47,628 | \$ 44,313 | \$ 11,033 | \$ 7,458 | \$ 15,911 |           | \$ -      | \$ -      | \$ -      | \$ -      | \$ -      | \$ 151,656 | -58.7%    |           |

| Inventory |            |            |            |            |            |            |            |            |            |            |            |            |            | YTD Average | Var to LY |
|-----------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|-----------|
|           | Jan        | Feb        | Mar        | Apr        | May        | Jun        | Jul        | Aug        | Sep        | Oct        | Nov        | Dec        |            |             |           |
| 2021      | \$ 97,480  | \$ 78,311  | \$ 91,310  | \$ 117,665 | \$ 115,523 | \$ 139,672 | \$ 147,407 | \$ 139,622 | \$ 159,080 | \$ 126,242 | \$ 107,450 | \$ 119,712 | \$ 119,956 |             |           |
| 2022      | \$ 137,201 | \$ 135,791 | \$ 148,380 | \$ 156,234 | \$ 154,311 | \$ 147,464 | \$ 153,263 | \$ 168,762 | \$ 165,281 | \$ 180,281 | \$ 147,967 | \$ 141,374 | \$ 153,026 | 27.6%       |           |
| 2023      | \$ 134,704 | \$ 158,908 | \$ 187,406 | \$ 193,018 | \$ 195,242 | \$ 198,478 |            | \$ -       | \$ -       | \$ -       | \$ -       | \$ -       | \$ 177,959 | 21.4%       |           |

| Lost Sales |          |        |          |        |        |        |        |        |        |          |          |          |          | YTD Total | Var to LY |
|------------|----------|--------|----------|--------|--------|--------|--------|--------|--------|----------|----------|----------|----------|-----------|-----------|
|            | Jan      | Feb    | Mar      | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct      | Nov      | Dec      |          |           |           |
| 2021       | \$ 2,783 | \$ 121 | \$ 1,230 | \$ -   | \$ 107 | \$ 173 | \$ -   | \$ 93  | \$ 124 | \$ 279   | \$ 465   | \$ 1,005 | \$ 6,380 |           |           |
| 2022       | \$ 2,096 | \$ 61  | \$ 551   | \$ 338 | \$ 93  | \$ -   | \$ 139 | \$ 121 | \$ 25  | \$ 1,404 | \$ 1,113 | \$ 541   | \$ 6,482 | 1.6%      |           |
| 2023       | \$ 1,887 | \$ -   | \$ -     | \$ -   | \$ -   | \$ 55  |        | \$ -   | \$ -   | \$ -     | \$ -     | \$ -     | \$ 1,942 | -70.0%    |           |

| Operational Metrics   |       |       |       |       |       |       |       |       |       |       |       |       |       | Total | Var to LY |
|-----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----------|
|                       | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |       |       |           |
| <b>Member Service</b> |       |       |       |       |       |       |       |       |       |       |       |       |       |       |           |
| 2021                  | 95.9% | 98.1% | 96.8% | 96.1% | 80.2% | 92.4% | 97.4% | 96.3% | 98.3% | 96.2% | 79.3% | 81.4% | 91.4% |       |           |
| 2022                  | 74.9% | 95.3% | 92.8% | 88.1% | 93.3% | 97.7% | 89.3% | 95.6% | 98.2% | 80.3% | 95.1% | 79.4% | 88.2% | -3.1% |           |
| 2023                  | 80.4% | 86.3% | 89.6% | 97.6% | 97.7% | 77.1% |       |       |       |       |       |       | 86.4% | -1.9% |           |

| Vendor Fill Rate |       |       |       |        |        |        |        |       |        |       |       |        |       | Total  | Var to LY |
|------------------|-------|-------|-------|--------|--------|--------|--------|-------|--------|-------|-------|--------|-------|--------|-----------|
|                  | Jan   | Feb   | Mar   | Apr    | May    | Jun    | Jul    | Aug   | Sep    | Oct   | Nov   | Dec    |       |        |           |
| 2022             | 91.5% | 98.4% | 95.3% | 99.4%  | 100.0% | 100.0% | 100.0% | 96.6% | 100.0% | 89.9% | 99.1% | 100.0% | 96.4% |        |           |
| 2023             | 95.1% |       |       | 100.0% | 100.0% | 98.3%  |        |       |        |       |       |        | 95.3% | -1.03% |           |

| Late PO Count |     |     |     |     |     |     |     |     |     |     |     |     |   | Total | Var to LY |
|---------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|---|-------|-----------|
|               | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |   |       |           |
| 2022          | -   | -   | 1   | -   | -   | -   | -   | 1   | -   | -   | -   | -   | 2 |       |           |
| 2023          | 2   | -   | -   | 2   | 2   | -   | -   | -   | -   | -   | -   | -   | 6 | 5     |           |

| ASN Accuracy |       |        |        |        |        |        |        |       |        |       |       |        |       | Average | Var to LY |
|--------------|-------|--------|--------|--------|--------|--------|--------|-------|--------|-------|-------|--------|-------|---------|-----------|
|              | Jan   | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug   | Sep    | Oct   | Nov   | Dec    |       |         |           |
| 2022         | 95.1% | 100.0% | 100.0% | 96.8%  | 100.0% | 100.0% | 100.0% | 74.2% | 100.0% | 96.2% | 96.8% | 100.0% | 96.6% |         |           |
| 2023         | 97.0% |        |        | 100.0% | 100.0% | 90.9%  |        |       |        |       |       |        | 93.6% | -3.0%   |           |