2025 Hardware Dealer Guide



Stock the brands people recognize

Whirlpool Corporation has been building appliances for **over one hundred years**. <u>It's what we do.</u>

Whirlfool[®] KitchenAid[®]

MAYTAG®



Q1 Focus



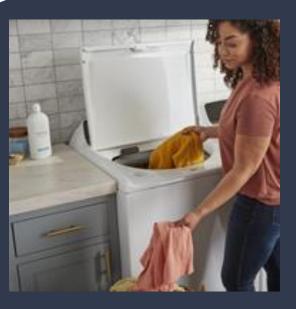
Stock & Sell Hardware Price Sheet Models 14 pc Destination Assortment Expanded Hardware Models Full Hardware Price Sheet

Duress Purchase - Back Stock

LearnWhirlpool.com Training

Ranges - Various Price Points on the Floor

Contact <u>whirlpool@saleslinkco.com</u> with questions.





WTW4957PW WED4950HW 3.8 Agitator/3.9 Impeller 2 in 1 Removable Hamper Door Agitator Stainless Steel Tub Wrinkle Shield



WRT318FZDW-White 18 cu.ft. Top Mount Glass Shelves, Flex Bin WRT318FZDM-Stainless



Deep Fill Option AutoDry System 10 Yr Llmited Warranty



\$625

WRT311FZDB= Black 21 cu.ft. Top Mount Glass Shelves, Flex Bin WRT311FZDM- Stainless



\$455 \$455 **MED4500MW**

MVW4505MW 4.5 Power Agitator 7.0 cu.ft. Dryer 10 Yr Llmited Warranty



WRS321SDHZ 36" wide, 25 cu.ft. Side by Side Refrigerator External Ice & Water





WTW5057LW **WED5050LW** 7.0 cu.ft. Dryer 4.7 Agitator/4.8 Impeller 2 in 1 Removable Steam Cvcle Agitator **Built-In Water Faucet** Slow Close Glass Lid



WMMS3130RZ 1.7 cu.ft. 2 Speed, 300 CFM



WFES3530RS 5.2 cu.ft. Electric Range Self Clean







WDP540HAMZ Dark Grey Plastic Dub Stainless Steel Door **Top Controls** Cup Handle

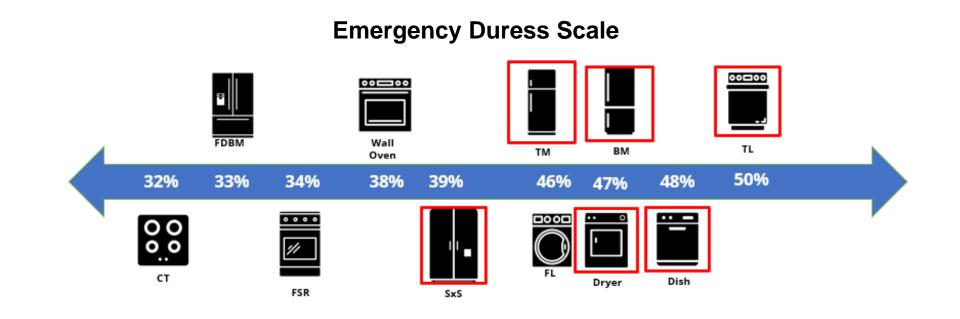
14 Piece Core Destination Assortment

Core Hardware Assortment

Minimum Floor Display for dealer to be recognized as a destination for appliances

Core back stock inventory advantages

- Cater to duress purchase customers
- Helps compete with online special-order purchases
- Better margin opportunities with core hardware items which in most cases are duress items



Opportunity to focus approach by platform & availability drives duress

Emergency Duress Scale Definition: 50% of all TL-Top Load Laundry transactions are duress purchase sales

Top Hardware Categories



Expanded Hardware Models LearnWhirlpool.com









	ARTX3028PW	WRS325SDHZ	WRFF3236RZ	WRF767SDHZ	WRFF3436RV	MFI2570FEZ
	\$510	\$1,050	\$1,570	\$2,000	\$1,700	\$1,700
Capacity	16.4 cu.ft.	25 cu.ft.	25 cu.ft.	27 cu.ft.	25 cu.ft.	25 cu.ft.
Style	Top Mount	Side by Side	French Door Bottom Freezer	French Door Bottom Freezer	French Door Bottom Freezer	French Door Bottom Freezer
Features	Optional Icemaker Sold Separately	External Ice & Water	Interior Water Dispenser/Fact ory Installed Icemaker	Exterior Ice & Water - 2nd Icemaker in the Freezer	Exernal Ice & Water - Largest Capacity in door ice (3.7 lb)	External Ice & Water
	Glass Shelves	Frameless Glass Shelves	Spillproof Glass Shelves	Spillproof Glass Shelves	Spillproof Glass Shelves	PowerCold Feature
		Tap Touch Controls	Adaptive Defrost	2 Tier Freezer Storage	2 Tier Freezer Storage	10 Year Limited Part Warranty on the Compressor

Expanded Hardware Models LearnWhirlpool.com





WFES3330RS \$598 5.3 cu.ft. Steam Clean No Preheat Mode 2 Flex Heat Dual

Elements Built In Baking Sensor -Stainless, -Black, White \$620

- Click below: <u>3 Series</u> Freestanding Electric Ranges
- product Overview



MAYTAG

MER4800PZ

\$619

5.3 cu.ft.

Steam Clean

5 Elements

Dual-Choice Element

10 Year Warranty*

DO.





5.3 cu.ft. No Preheat Air Fry Griddle Zone Self Clean Air Powered Convection 10 Year Warranty*

WGE745C0FS

\$1,075

6.7 cu.ft.

Self & Steam Clean

Frozen Bake

True Convection

Temperature Sensor

Rapid Preheat







WFE550S0LV \$750

5.3 cu.ft. 5-in-1 Oven (Air Fry, Convect Bake, Broil, Frozen Bake, Bake) Fan Convection Adjustable Self Clean

MET8800FZ \$1,250

6.7 cu.ft. True Convection Sekf Ckeab **Power Preheat Power Element** Auto Convect Conversion 10 Year Warranty*





MFES8030RZ \$800

5.3 cu.ft. Grill Mode Reversible Gast Iron Grill/Griddle No Preheat Air Fry Smart Appliance Power Preheat Steam Clean & Self Clean Air Broil, Air Bake, Air Roast, Air Reheat

Expanded Hardware Models LearnWhirlpool.com

Full Hardware Price Sheet

(separate attachment)

Work to sell/stock these models to realize best margin opportunities.



Special Programming

(separate attachment)

Take advantage of special programming to maximize margin opportunities, maintain your displays with the most current models, and advertise the Whirlpool brands to your customers.

Review the 2025 program information or reach out to our team for details.

KitchenAid[®]

Are your customers asking for a Premium appliance brand?

KitchenAid is available as an add on program to your Whirlpool appliance program. Separate program requirements apply. Contact our team for details.

Full Hardware Price Sheet LearnWhirlpool.com