

ORGILL MARKETING RECAP FALL 2025

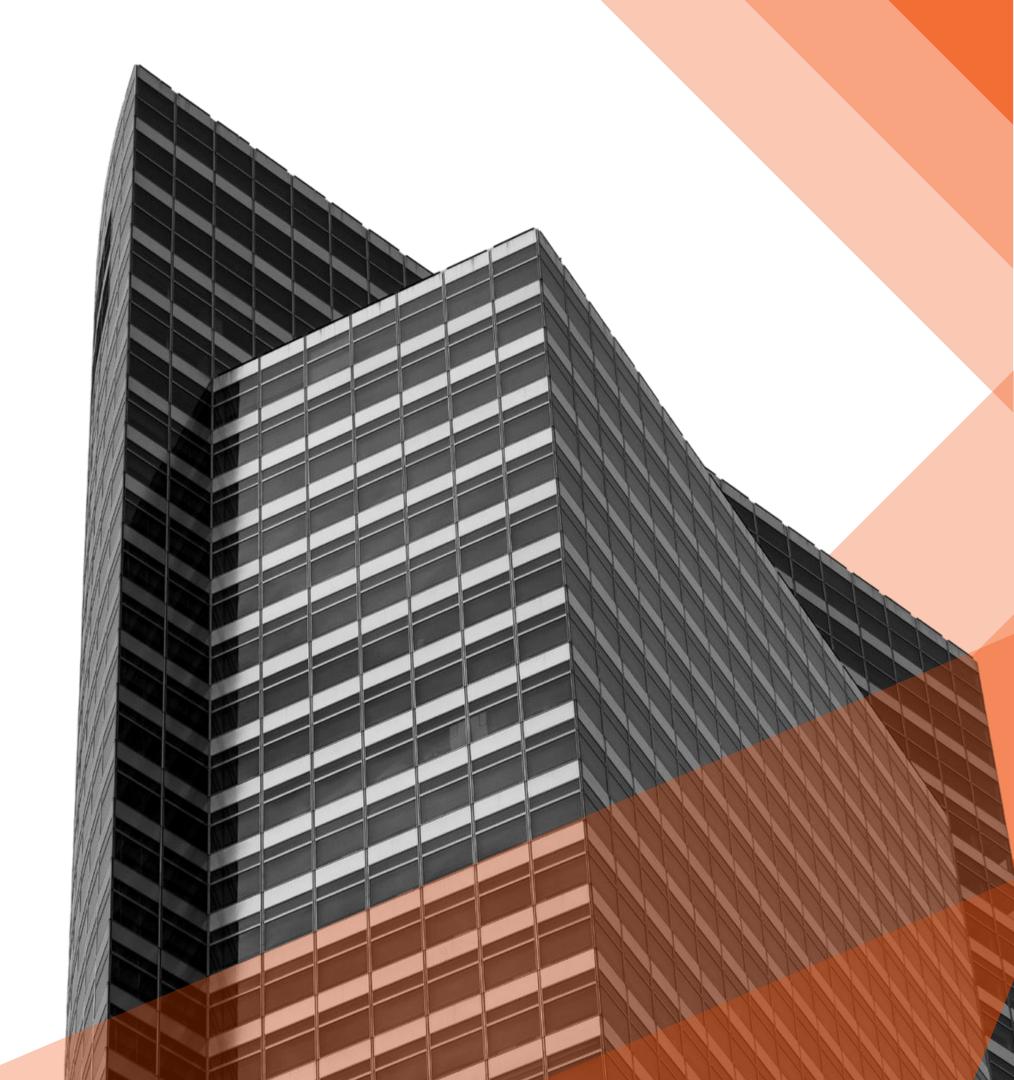




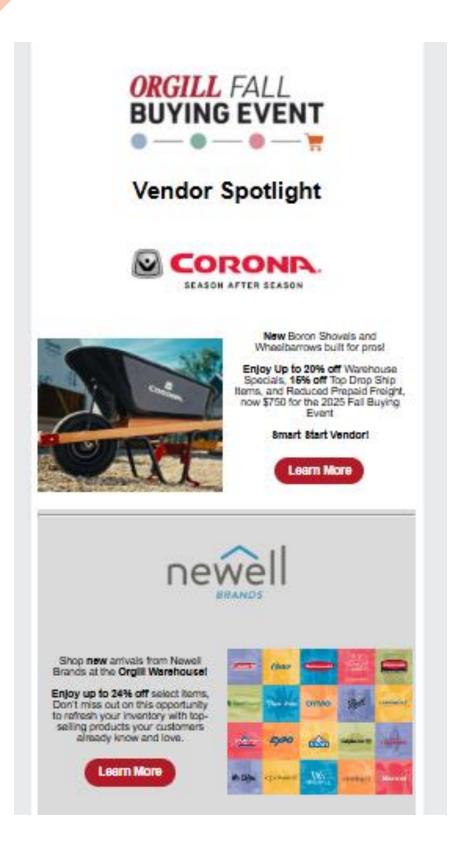
Table Of Content

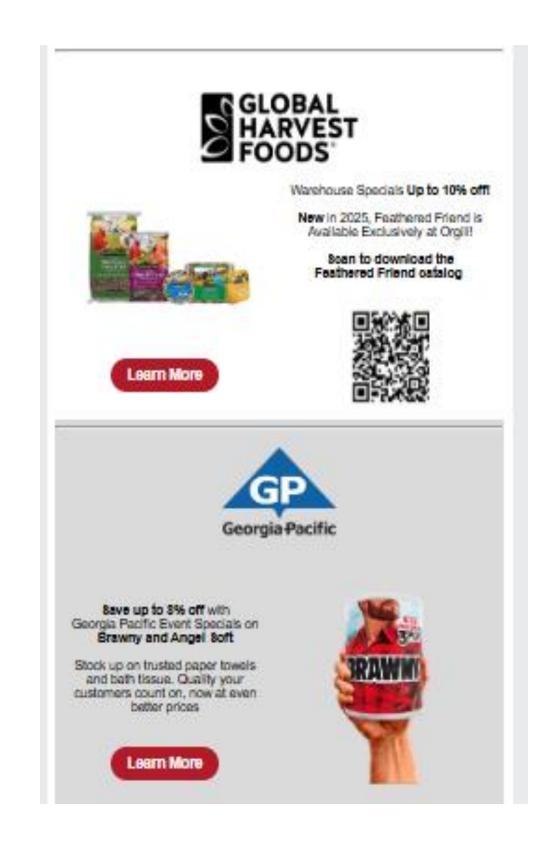
Spotlight Email & Results

Landing Page & Results

Highlights & Next Steps

Orgill Spotlight Email & Results





Delivery Rate: 99.29%

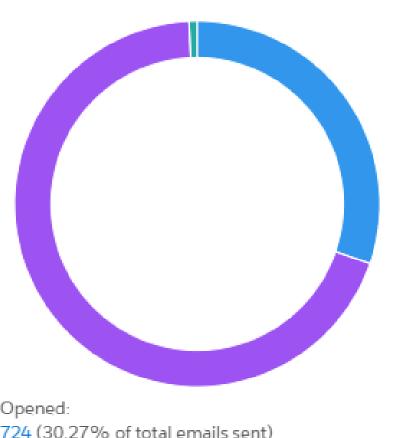
Open Rate: 30.48%

Unique Opens: 724

Total Opens: 1,020

Unique Clicks: 51

Total Clicks: 138



- Unopened Emails: 1651 (69.02% of total emails sent)
- Bounced Emails:
- 17 (0.71% of total emails sent) 3 soft and 14 hard

Orgill Landing Page



August 4th – August 17th, 2025

Check out all the exciting Orgill Fall 2025 Buying Event specials below! From exclusive show specials to limited-time discounts, these offers are designed to help you stock up, save big, and discover the latest must-have products. Don't miss your chance to take advantage of these unbeatable deals

Exclusive Buying Event Specials Below



- Save Up to 20% on Select Warehouse
- Save Up to 15% on Select Drop Ship
- Drop Ship Net 30 Days Dating
- Drop Ship Order Window (Aug 4 -Aug 17, 2025)



- Save Up to 10% on Select Warehouse
 - Items
- Net 60 Days Dating - Drop Ship Drop Ship Order
- Save Up to 20% on Select Drop Ship
- Window (Aug 4-



- Save Up to 10% on Select Warehouse
- Save Up to 10% on Select Drop Ship
- Net 30 Days Dating - Drop Ship · Drop Ship Order Window (Aug 4-

Aug 17, 2025)



 Save Up to 8% on Select Warehouse Items

Save 5% on Select

Drop Ship Items

Net 60 Days Dating

- Drop Ship

Drop Ship Order

- Warehouse PPD Freight - Truckload Warehouse
 - Minimum Order -Truckload

Save Up to 10% on the Below Vendors





Save Up to 5% on the Below Vendors











Save Up to 25%

Save Up to 24%



Starpie

Save Up to 15% on the Below Vendors





Save Up to 10% on the Below Vendors







Save Up to 5%

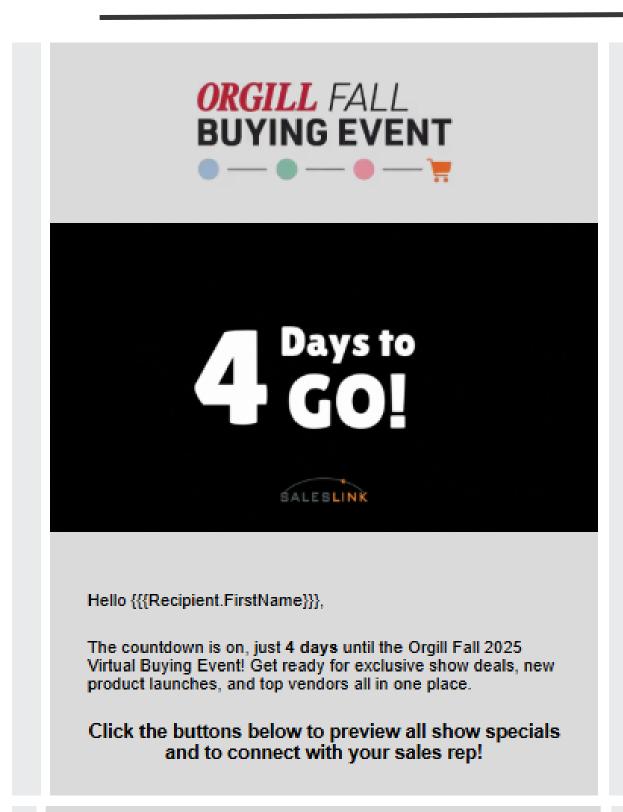


Unique Clicks: 550 **Total Clicks: 560**

Click here to view the landing page.

The values above combine results from both the first and second email campaigns. This number is not limited to the initial contacts who clicked the landing page link directly from the email, it also includes contacts who returned to the landing page later using that same link.

Orgill Countdown Email & Results



Delivery Rate: 99.87%

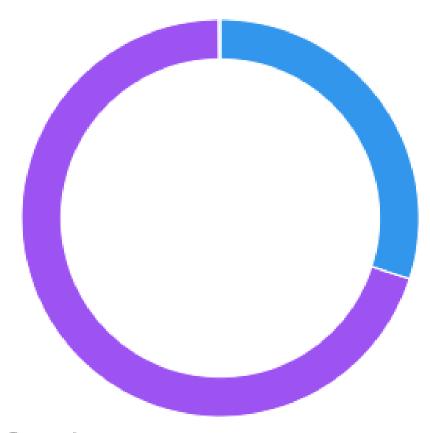
Open Rate: 29.98%

Unique Opens: 713

Total Opens: 956

Unique Clicks: 85

Total Clicks: 163



Opened:

713 (29.95% of total emails sent)

Unopened Emails:

1665 (69.93% of total emails sent)

Bounced Emails:

3 (0.13% of total emails sent) - 3 soft and 0 hard

Orgill Buying Event Specials

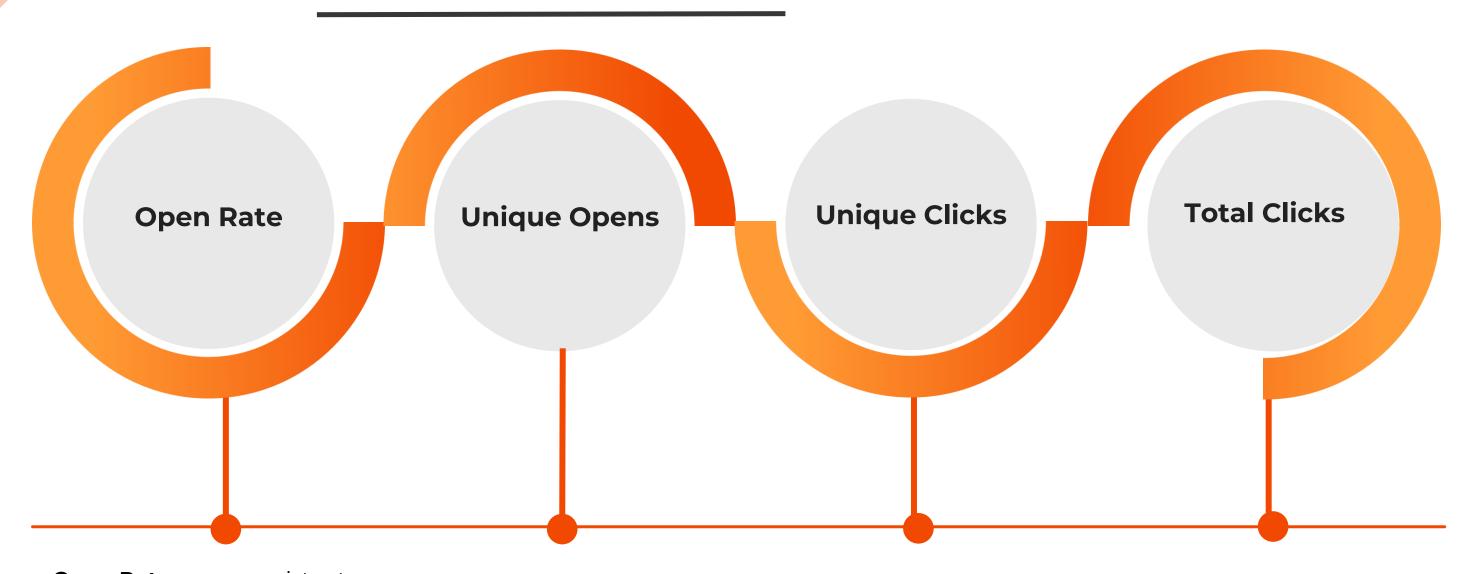
Click Here

Connect with your Saleslink Rep

Click Here

We introduced a dynamic countdown image to bring more energy and urgency to our email. Tis is the first time we've used this feature, making our campaign feel fresh and engaging

Highlights



Open Rate were consistent:

30.48% (Email 1) and 29.98%

(Email 2), right around the

hardware industry

benchmark (~30–38%)

Unique Opens were strong: 724 (Email 1) and 713 (Email 2), with total opens over 1,000 across both campaigns (repeat engagement).

Unique Clicks improved between campaigns: 51 (Email 1) vs. 85 (Email 2).

Total Clicks also increased: 138 to 163, showing higher engagement in the second email.

Next Steps

- Compare Performance: Review the Fall 2024 Orgill email results and analyze performance against this year's campaign.
- **List Review:** Check the opt-outs and the sent list for the field team (total opt-outs: 4).
- **Field Team Engagement:** Continue brainstorming ways to involve the field team more in future marketing emails.

